

HANK RYAN

Executive Director

Small Business California

A founder of several successful small businesses, Hank Ryan is a leader in developing end-user energy policy. With 27 years of experience in end-user energy efficiency, Mr. Ryan has developed programs and implemented projects throughout the United States and in 1990, an "Eco-Sister City" project in Milanowek, Poland. Mr. Ryan is the founder of Small Town Shops, a 34 year old successful clothing and gift store he opened in 1971. He was also, beginning in 1985, the founder and operator of Cafe de Olla, a full service restaurant which received the Connecticut Magazine "Best New Restaurant" award for Litchfield County in 1988.

He is currently a consulting policy advocate for the San Francisco Small Business Advocates, San Francisco Small Business Network and the Center for Small Business and the Environment. Mr. Ryan also serves on the Board of Trustees for the National Small Business Association and as Executive Director for Small Business California currently representing that organization on the ETAAC panel which reports to CARB regarding recommendations for implementation of AB32, California's Climate Change legislation. He represents CA small business interests as an Intervener in the California Public Utility Commission Energy Efficiency proceedings and manages an EPA grant addressing energy efficiency market transformation. Mr. Ryan is the principal of Efficiency Data & Development, an energy efficiency consulting firm.